

THOMAS WILLNER (MBA)

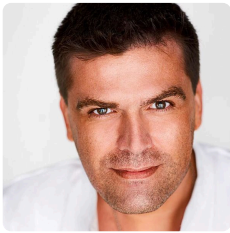
Executive IT Leader & Tech Advocate

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Heidenheim (Ulm), Germany



PERMANENT ROLES

Global Lead Privileged Access & Secrets Management

Mercedes-Benz AG

06/2023 - Present | Stuttgart, Germany

Mercedes-Benz Group AG, formerly known as Daimler AG, is an automobile company that develops, manufactures, and distributes premium and luxury cars and vans.

- Led the further implementation of a comprehensive **Privileged Access Management (PAM)** solution across multiple global locations; collaborated closely with an Infosys architects to enhance and refine the overall architecture.
- Completed Request for Information (RFI) and Proof of Concept (PoC) for PAM initiatives, successfully demonstrating feasibility.
- Expanded PAM architecture** and integrated robust policies and procedures for privileged access, driving adherence to best practices and compliance standards.
- Directed the successful migration** of data center PAM and dependencies, ensuring stability and enhanced performance.
- Led the external Infosys division for PAM**, significantly improving service quality by bridging cultural gaps, leveraging technical expertise, and using soft skills to enhance collaboration, understanding, and project delivery across diverse teams.
- Facilitated cross-functional collaboration with IT, Operations, Compliance, and Vendor teams to ensure strategic alignment and operational excellence.
- Kickstarter of AI Initiatives in IT**, leveraging AI for process optimization, security enhancements, and improved automation (non-automotive focus).
- Active **Member of the Mercedes AI Community**, contributing to AI-driven strategies and knowledge sharing across the organization.
- Achieved successful audits and compliance milestones in alignment with internal RISE policy standards.
- Supported Agile methodologies as a Backup Scrum Master, fostering efficient teamwork and enhancing project delivery.

Travel

Career Break

04/2023 - 05/2023 | Lima, Peru

Company Description

- Took a brief career break for personal development and preparation for the upcoming role at Mercedes-Benz AG.

Principal IT Project Manager

affinis AG

08/2022 - 03/2023 | Bremen, Germany

IT Consultant company with technological competencies in SAP, Microsoft, and Business Intelligence as well as deep industry knowledge.

- Successful implementation of the **IT Project Management Excellence Program (PSP)**
- Leading and finishing 2 high profile Projects
- Achieved a **95% project success** rate by introducing agile methodologies and continuous improvement practices

LIFE PHILOSOPHY

"If you don't have any shadows, you're not standing in the light."

This philosophy motivates me to embrace challenges, take risks, and strive for excellence. It drives me to step out of my comfort zone, continuously learn, and lead teams by example, fostering an environment where growth and resilience are celebrated.

LANGUAGES

German
Native



English
Proficient



Spanish
Proficient



EDUCATION

MBA in International Business

University Gabriela Mistral
(formerly an MIT Partner University during time of study)

06/2002 - 06/2004

GPA
6.50 / 7.00

Business Administration

German Chamber of Commerce

06/1991 - 07/1994

GPA
2.25 / 1.00

FIND ME ONLINE

LinkedIn

thomaswillner

Xing

Thomas_WillnerMBA

Twitter

@thomaswillner

PERMANENT ROLES

Senior Information Technology (IT) Manager

Axians IT Solutions GmbH (Part of Vinci S.A.)

📅 05/2019 - 06/2020 📍 Munich / Ulm, Germany

Axians provides all customers, whether businesses, governmental organizations and service providers, with a unique array of solutions for designing, implementing and operating their ICT infrastructure. These solutions include customized software, hardware, and services for various markets.

- **Head of Microsoft Competence Center** and **Principal Project Manager**
- Project Lead on successful implementation of internal and external Sharepoint 2016 at MTU Aero Engines AG (Member of the DAX)
- **Project Lead for the migration of SAP, Oracle, Citrix, and other systems to an internal data center at Paul Hartmann AG.** Overcame challenges posed by legacy systems and local IT hardware by leveraging VMware solutions, ensuring seamless transition, increased system performance, and enhanced data security
- **Project Lead** on successful Database Migrations from IBM Power to SAP and Oracle VMware instance at Max Bögl GmbH

Senior Consultant

Alegri International Group

📅 04/2017 - 08/2017 📍 Munich, Germany

Alegri is one of the largest IT consultancies for Microsoft and SAP, managed services, and Internet of Things in DE, AT and CH.

- Achieved process changes to increase Developer Delivery Team (DevOps) effectiveness from 65% to **above 80% using Scrum and Kanban**
- Successful Strategic Positioning of Office 365 Collaboration for the Bayer Group "eWorkplace" and planning of the roadmap until 2020
- **Office 365 subject-matter** expert for Daimler AG at Stuttgart HQ

Management Consultant / Director

Ciber, Inc.

📅 01/2016 - 03/2017 📍 Heidelberg, Germany

For more than 40 years, Ciber has delivered the technical savvy and IT solutions that help businesses achieve strategic goals

- **Team Lead Microsoft** Germany for SharePoint and Office 365 projects
- **Director IT Governance** responsible for compliance, security, data protection and successful ISO 27001, ISO 9001 recertifications

Inhouse Management Consultant

BSH Home Appliances Group

📅 01/2007 - 03/2013 📍 Munich, Germany

BSH Home Appliances Group, is the largest manufacturer of home appliances in Europe and one of the leading companies in the sector worldwide.

- Successful implementation and by using Financial Hedging I was able to save the company **43 Million Euro** in 2 consecutive years
- Enabled Implementation of SharePoint 2010 for Central Purchasing
- International IT Project Management
- Project Lead on Digital Marketing strategy and implementation
- **Head of Risk Management** in Central Purchasing

CERTIFICATION

Applied Data Science Program: Leveraging AI for Effective Decision-Making (In Progress)

MIT Faculty

ITIL

Anmaris GmbH

Ethical Hacking

Cybrary

Privileged Access Management Administration

CyberArk University

Prince 2

Axians IT Solutions GmbH

Agile Project Management

Invensis

PMP

PMI

TRAINING / COURSES

Leadership

Negotiation

STRENGTHS



Hard-Working

I am consistent and perseverant. Furthermore, I believe it is only through effort and dedication that one will fully mature into a hard worker making full use of my potential.



Persuasive

By asking people for what they want, and by demonstrating value. I stay persistent in my endeavors and message.



Motivator & Leader

I try to be a motivational leader by motivating myself. And I motivate myself by striving toward excellence, by committing myself to become everything I am capable of becoming. I motivate myself by throwing my whole heart into doing my job in an excellent fashion. I motivate myself and others by continually looking for ways to help others to improve their lives and achieve their goals.

PERMANENT ROLES

Chief Operating Officer

HSBC Bank

📅 01/2006 - 08/2006 📍 Santiago, Chile

HSBC Bank is one of the largest banking and financial services organizations in the world.

- Drove successful change management, enhancing the organization's ability to swiftly adapt to evolving environments and business needs
- Achieved Implementation of the internal HUB System which resulted in a **22% increase** in productivity

Customer Success Manager

REUTERS LATAM

📅 01/2005 - 12/2005 📍 Santiago, Chile

Reuters provides solutions to the global financial community - delivering critical news, information and analytics, enabling transactions and connecting communities of trading, investing, financial and corporate professionals.

- **Increased Sales by 37%** of the REUTERS 3000extra Trading Terminal
- Boosted the visibility of REUTERS Trading Products by **training traders** from the **world's largest banks** on **Options Strategies** and **Technical Chart Analysis**, leading to **increased product adoption** and enhanced trading performance

FREELANCE & INTERIM ROLES

Feel Good IT GmbH

📅 07/2020 - 06/2022 📍 Munich, Germany

Head of Modern Workplace

- **Developed Business Strategies:** Drove growth by identifying and pursuing new business opportunities
- **Team Leadership:** Built and led a high-performing team, fostering a collaborative work environment
- Supported sales efforts by **aligning IT solutions with customer needs**, enhancing client relations

GSD Remarketing GmbH & Co. KG

📅 07/2022 - 07/2023 📍 Sulzemoos, Germany

Head of IT

- Implementation of a **Hybrid Cloud Strategy** to Microsoft 365 / Azure using an external Consultant Company
- Security Hardening on-premise and cloud including Endpoint Security using Hardware and Software Solutions
- Implementation of the new Web Shop Frontend to Backend
- Vendor Management
- Optimization and standardization of internal processes with Stakeholders

OPTiVATION MAINZ GmbH

📅 12/2018 - 04/2019 📍 Mainz, Germany

Senior Information Technology (IT) Manager

- **Project Lead** for IT security implementation and adaptation at the Max Planck Institute and additional clients, **securing over 12+ systems, achieving a 100% compliance rate, and enhancing security protocols by 87%.**
- **Project Lead** on successful implementing and managing Office 365 including SharePoint, Skype for Business for various customers.

STRENGTHS



Analytical

My ability to collect and analyze information, problem-solve, and make decisions.



Communicator

Being a good communicator means listening actively, being mindful of words and tone, and asking questions to gain understanding rather than forcing agreement.

MOST PROUD OF



Being an important part on the biggest Merger in South America

Senior Technology Analyst that successfully defended the Liberty Media International. Metropolis - VTR Merger.



Saving BSH Home Appliances Group 43 Million € in 2 years

By implementing and using Financial Hedging I was able to save the company a total of 43 Million € in 2 consecutive years.



Alegri International Group

Creating a competitive advantage by redesigning processes within the Delivery Team (DevOps) and implementing an Agile approach.



Axians IT Solutions GmbH

Increasing Productivity by a double-digit margin by implementing ITSM using OTRS7



My MBA

MBA Student of the Year Award, Magna Cum Laude



REUTERS Customer Award

Increased Sales by 37% in less than a year

PASSIONS



Technology



Finance



Sports



Travel

FREELANCE & INTERIM ROLES

Sky Deutschland AG

📅 03/2018 - 11/2018 📍 Unterhaching, Germany

Head of Security / Senior Service Line Manager

- **Project Lead for the implementation of GDPR compliance**, successfully aligning company processes with data protection regulations, enhancing data privacy practices, and ensuring legal adherence across the organization
- Implementation of operational Security Guidelines

Novartis Business Services GmbH

📅 09/2017 - 02/2018 📍 Holzkirchen, Germany

Web Application and Project Manager

- Management and direction of IT staff to achieve ongoing technical and application support to business units in compliance to ICE and adherence of GxP where applicable
- Actively contributed to cross-functional initiatives sponsored by IT and other business areas, influencing application changes and ensuring the timely delivery of required data and information

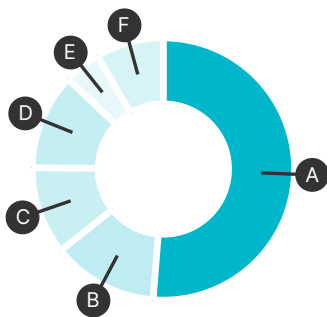
IT Freelancer

📅 04/2013 - 12/2015 📍 Munich, Germany

Microsoft / Web IT Freelancer managing different projects at a variety of companies.

- Successful IT Security Project Management
- Successful SharePoint Project Management
- Drove awareness of Office 365 capabilities at several mid-sized companies converting into sales and therefor projects
- Developed Social Media Marketing and SEO implementation services
- Developed CMS launches of Typo3, Drupal and Joomla

A DAY OF MY LIFE



- A Working in the (home) office or at customers
- B Business Travel / Syncing with the team(s)
- C Sport activities
- D Reading and learning new things
- E Discussing ideas
- F With family or friends

PASSIONS



Debates



History

VOLUNTEER

Monthly Donor

Save the Children

📅 02/2010 - Present

I am a small part helping to keep the life-changing programs running and enable to plan for the ever-changing hunger, health, and education needs of children.

Member

Caritas Germany

📅 05/2015 - Present

Monthly Donor

QUOTES

"They did not know it was impossible, so they did it"

Mark Twain